

Q'NET Presentation 2020

We provide IT Solutions and Services for more than 25 years and we are a reliable partner for the Romanian companies that wish to maintain their competitiveness using cutting-edge technology.

First 3 reasons clients prefer us: Professionalism, Promptitude and Seriousness

About Q'NET:

- Since 1993, our clients' satisfaction is a top priority and our entire business model is customer oriented.
- We have the experience and expertise to indicate you the right IT solution for your company.
- We are flexible, every time you need an IT provider and partner.
- Q'NET salespeople and engineers listen to you, understand you and meet the needs of your business positively every time.
- We have partnerships with the largest vendors of technology both hardware and software.

Competencies

HP Partner First Platinum
HP Services Specialist
HP Workstation Business Specialist
HPE Gold Partner
HPE Pointnext Services Delivery
HPE Hybrid IT
Aruba Business Partner
Gold Microsoft Partner

ISO-OHSAS Certifications

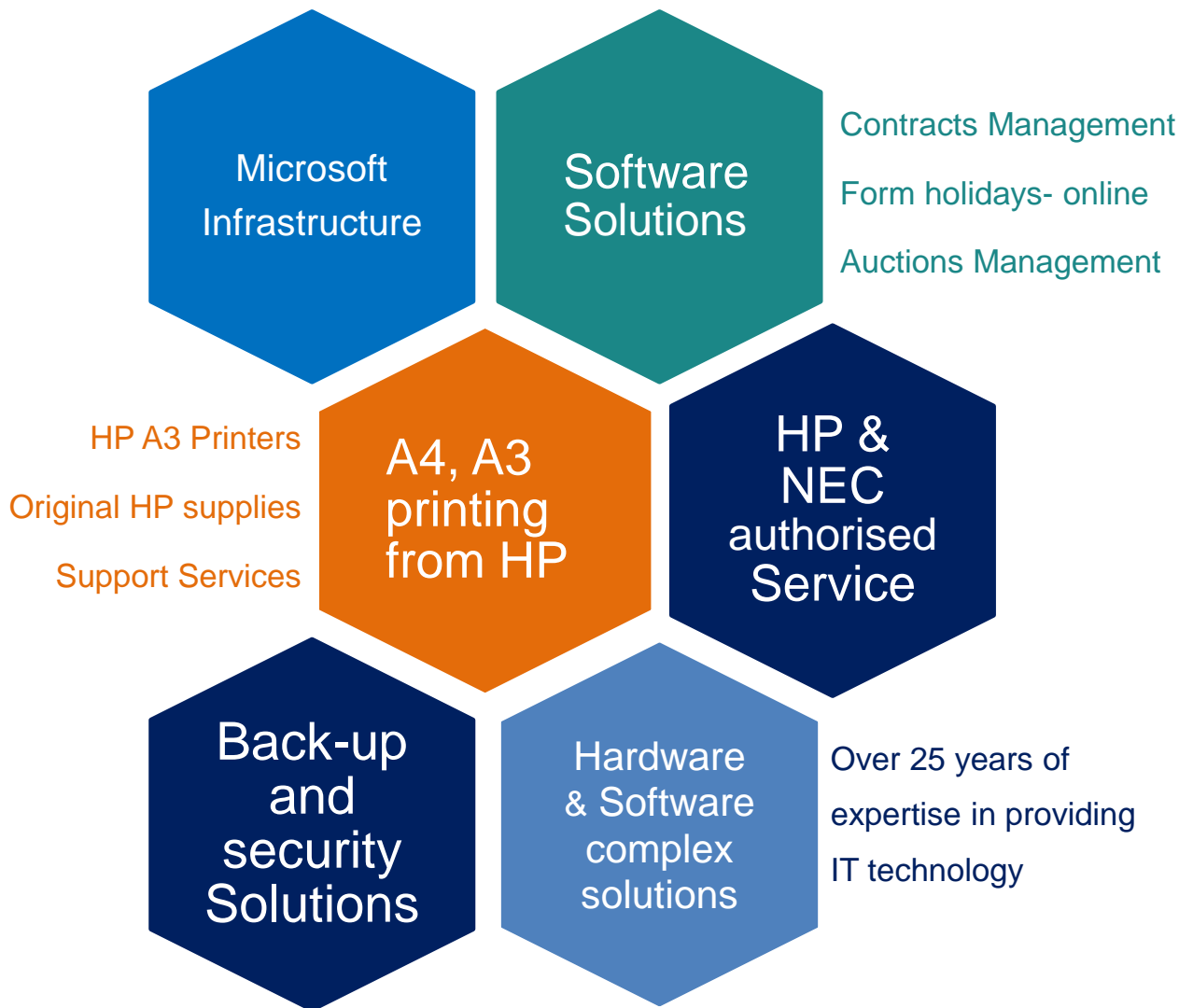
Management system of Q'NET fulfills the requirements of: ISO 9001 (Quality), ISO 14001 (Environment), OHSAS 18001 (Occupational health and safety), ISO 27001 (Information security) și ISO 20000 (Services).

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IT Solutions & Services



- Please, visit www.qnet.ro to find out about all our IT solutions and services.
- IT Product Catalogue: www.qnetshop.ro

Microsoft Infrastructure

The correct licensing program offers you multiple benefits and help you save time and money.

We help you identify the licensing solution that best meets your business needs and we can offer you:

- Microsoft licensing programs: **Microsoft OEM** (for new equipment), **GGK, GGWA, OPEN, Open Value Subscription**.
- **Microsoft Office 365***: with Office 365 you have all Microsoft Office applications wherever you are, on any device.

Office 365 Essentials Access to online server services	Office 365 Business Premium Office + access to online server services
Office 365 Business Full Office	Office 365 Professional Office premium for companies

** You can choose between annual or monthly pricing.
With a single license, you can access online server services.*

Make sure you have the correct licensing for Microsoft software

Visit the [Microsoft website](#) and you will find additional information that you can consider when purchasing Microsoft software.

In addition to low prices, you should also consider many other factors when looking at merchants offers for Microsoft software. [Learn more \(ro\)](#)

Software Solutions

Starting 1999, Q'NET delivers software solutions for companies in Romania; all these applications have as main requirement the reduction of all the resources associated with the organizational processes.

Q'Assist apps are developed on Microsoft [SharePoint](#) as a platform for shared access, interaction and collaboration. Teamwork can be done anywhere and anytime, quickly, reliably and safely.



It ensures the management of contracts (with customers and / or suppliers), quickly and easily, under confidentiality conditions. 100% data accuracy.

from 5000 euro+TVA

The app gives you immediate and quick access to the information and it significantly reduces the expenses with distribution, printing and storage of the documents.

from 3000 euro+TVA

The app helps you structure, control and archive decisions within the company you run.

from 14000 euro+TVA

Team members have simultaneous, real-time access to information and can interact with efficiency while they prepare to bid.

from 5000 euro+TVA

** the prices above do not include the costs of software and hardware infrastructure*

[Ask for DEMO](#)

The software solutions developed by Q'NET can perfectly integrate with applications within your company, but do not replace the functionality of an ERP application.

Q'NET respects 100% customer requirements and the developed software solutions are the result of a joint effort, completely covering the needs for which they were created.

IT Products

The more complex the need for technology, the more important is the experience of the IT provider. Consider this when you want to save time and money.

Hardware Products

We can offer you a wide range of IT equipment (*any brand*) such as:

- Printers, scanners, plotters, multifunctional equipment;
- Original printing supplies;
- Notebooks and tablets;
- Desktops and monitors;
- Workstations;
- Servers and Storage;
- Storage equipment;
- Network elements.

For HP equipment we provide in warranty and post-warranty authorized service through Q'NET Service Centre.

Software Products

We offer you software products from the most important software producers:

- Microsoft**
- Symantec**
- Veritas**
- Veeam**
- GFI**
- Autodesk**
- Redhat**
- VMWare**
- MailStore**
- Adobe**

HP A3, A4 Printing

Q'NET promotes the next generation of printing, HP A3 Multifunction printers:

Smart. Secure. In color.



The graphic is a blue-bordered collage. On the left, a white box contains the text 'Print as a Service' and 'Now you can own the latest A3 MFPs and printers from HP' with the HP logo. To the right are four images: a woman at a printer, a woman with a stack of papers, a man at a printer, and a close-up of a printer. Below the images are two labels: 'HP PageWide Technology' and 'HP LaserJet Enterprise'.

Learn more about [the world's most secure printing from HP](#)
Video

HP Secure printing is about securing both printers and network with real-time detection and automated monitoring. Accelerate workflow and make it possible to print at a speed of **up to 65 PPM**.

Equipment that can be tested at Q'NET offices, before acquisition:

- HP Page Wide Managed Color MFP P77940
- HP Color LaserJet Managed Flow MFP E77830
- HP LaserJet Managed MFP E82540

Together, we can find the suitable printing solution for your company. It's about helping you to secure your entire network with real-time threat detection and automated monitoring. In the end, you deliver measurable business results.

Q'NET Certifications

The IT Solutions and Services we offer are based on the certifications obtained by both sales and technical team. Year by year, the Q'NET team conducts specific exams to maintain or acquire new certifications.

Thereby, major IT manufacturers make sure that partners know their products and services, promote them according to customer needs, and provide warranty and post-warranty service in accordance with their own standards.

Below, you can find our main certifications, as a result of a team effort.

HARDWARE

HP Partner First Platinum with the competencies:

- Managed Print Specialist Premier
- Partner First Services Specialist Premier
- Services Specialist - Printing
- Services Specialist - Computing
- Workstations Business Specialist

HPE Gold Partner with the competencies:

- Hybrid IT
- HPE Pointnext Services Delivery for:
 - StoreEver: BF
 - StoreVirtual: BF
 - 3PAR HW: BF, IS
 - StoreEasy:BF
 - Standard Server: BF, IS

SOFTWARE

Gold Microsoft Partner with the competencies:

- Gold Datacenter
- Gold Data Platform
- Silver Small and Midmarket Cloud Solutions
- Silver Collaboration and Content
- Silver Windows and Devices

Microsoft Authorized Education Partner

Symantec Secure One Silver Partner

Veritas Registered Partner

Veeam ProPartner Silver Reseller

Vmware Professional Solution Provider

Adobe Certified Reseller

Among our clients

Aaylex Prod <http://www.cocorico.ro/>

Antalis <https://www.antalys.ro>

Blue Air <https://www.blueairweb.com>

Carrefour România <http://www.carrefour.ro/>

Clifford Chance Badea
<https://www.cliffordchance.com/>

Elgeka Ferfelis Romania
<https://www.elgekagroup.com/elgeka-romania/>

Gealan Romania <https://gealan.ro>

INFONOT SYSTEMS <http://www.infonot.ro/>

Labormed Pharma / Alvogen www.alvogen.ro

Montana MG www.montanamg.ro

Nufarul www.nufarul.com/ro

Oficiul Național Al Registrului Comerțului
<http://www.onrc.ro/>

OMV Petrom <http://www.petrom.com>

Orange România <http://www.orange.ro/>

OTP Bank România

<http://www.otpbank.ro/ro/>

ProCredit Bank <http://www.procreditbank.ro/ro>

Patria Credit www.patriacredit.ro/en/

Romastru Trading www.romastru.ro/

Volvo www.volvo.com/

SNTFC "CFR CĂLĂTORI"

<http://www.cfrcalatori.ro/>

Simerom Romania
www.simerom.ro/en/index.html

Simultec www.simultec.ro/

Synevo Romania <https://www.synevo.ro/>

TNT România
http://www.tnt.com/express/ro_ro/site/home.html

TBA Ro <https://www.tba.nl/en/>

Contact us

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Open for business

Monday to Friday 9:30-17:30

Company information

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